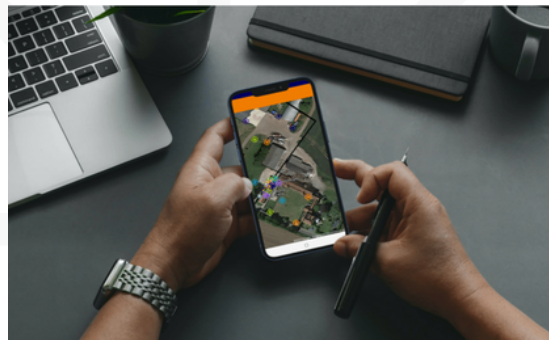


Astute's SALUS (Serviceable Asset Location & Utilisation System) solution is a world-leading technology for asset location reporting and data services. A really good starting point to find out more about the SALUS solution is to watch the video on Astute's website which can be seen by scanning the QR code here.



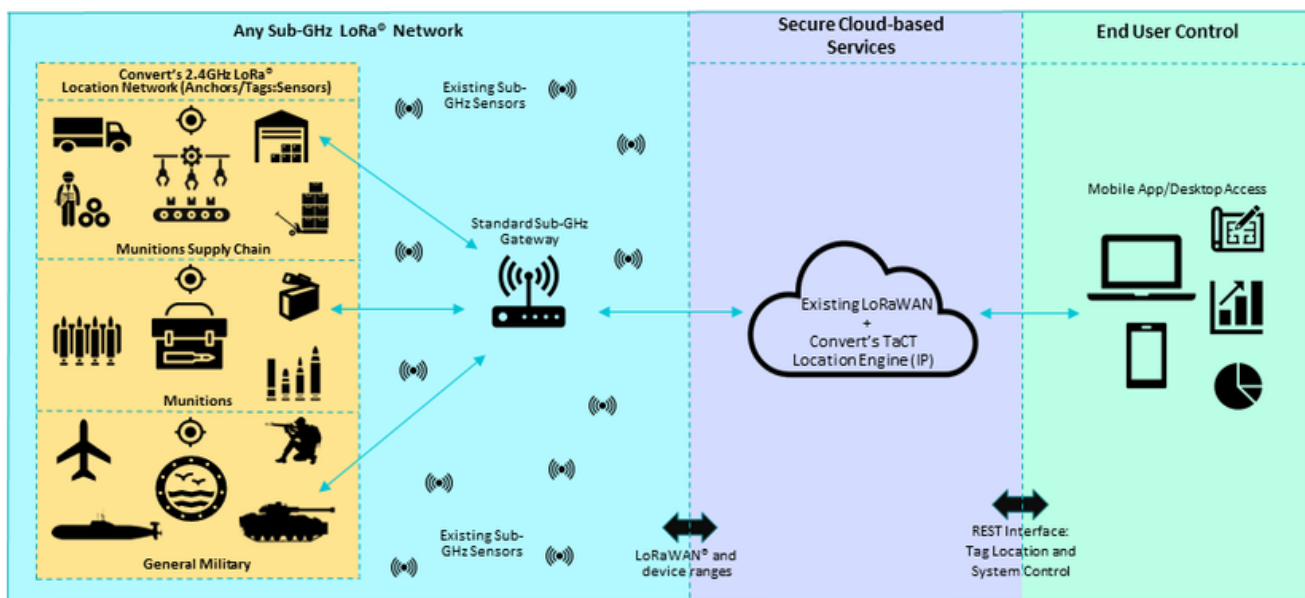
## Astute's SALUS Solution

- SALUS (Serviceable Asset Location & Utilisation System) is the world-leading technology for location reporting and data services.
- Patented platform, functioning as a unified 'dual frequency network,' optimises and leverages the value already invested in existing Sub-GHz infrastructure.
- Assets can be tracked both indoors & outdoors, across multiple floors, buildings and sites on the same network.
- Intelligent asset tags can send and receive condition and status information via SALUS's data channel.
- Long-life battery operation makes installation and management quick and easy.
- Flexible and scalable solution allows trade off between battery life, accuracy and cost.
- Flexible technology licensing supports cost-effective adoption, either as White label solution or IP sale.



# SALUS SYSTEM ARCHITECTURE

ASTUTE GROUP



## SALUS Specification

### Location:

- Can achieve <2 Metres accuracy.
- Works across multiple floors (3D) in difficult indoor environments.

### Anchor Density:

- In general 1-2 anchors required per room to increase precision.
- Max. anchor line of sight range <200m outdoors.

### Ease of Use:

- Easy to install, setup and configure via mobile app.
- Current installations 1 to 2 days.
- Including training personnel.
- Low power, supports battery operation.

Convert's LoRa<sup>®</sup> solution delivers on all major market drivers:  
*Low Power : Low Cost : Accurate : Flexible*

## Solution Overview

- Fixed location anchors define the tracking area, indoors and outdoors.
- Active tags moving through the network are ranged to the anchors.
- Astute's sophisticated application software processes the tag-anchor distances and generates a latitude, longitude, altitude position for the tag, which is stored in its location database.
- A REST API supplies the location to an Android app where it is displayed in a user-friendly way.

# PILOT SYSTEMS

AVAILABLE NOW

A 'standard' Pilot System contains the following equipment:

- LoRa<sup>®</sup> 2.4GHz to IP gateway, including 4 x SX1280 radios, GPS, 100Base ethernet port and 802.11bgn wireless.
- Ranging server application (Cloud-based service).
- Suitable number of Anchors, each containing an SX1280 radio, powered via an internal battery, and with wall or pole mounts included, (indoor and/or outdoor anchors available).
- Suitable number of Tags suitable for wearing on a person, each containing an SX1280 radio, powered using an internal coin cell battery (not supplied).
- Access to user control app.
- Pilot System review.
- Quarterly system report.



## SUGGESTED USE CASES

- MILITARY & AEROSPACE
- RAIL
- HEAVY INDUSTRIAL
- WAREHOUSE LOGISTICS
- OIL & GAS
- CONSTRUCTION

Tags can report on location, status and condition of any asset, both indoors and outdoors, on the same network.