

IoT Solutions

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What Sets Apacer Apart?

Professional Technique

- Strong HW/FW engineering know-how
- Customized design with a variety of solutions
- State-of-the-art technology

Quality Assurance

• 100% reliable & compliant

Wide temperature test
Thermal shock test
Strict ORT (Ongoing Reliability Test)
Power cycle test
Humidity test
Altitude test
Reliability test (Vibration/Shock)

Extensive Experience

- Tier 1 industrial SSD & memory supplier; delivered over 135 million units
- Comprehensive experience in product customization (across industries)

ARR CONSISTENTIA BRANKED

INDUSTRIAL SSD SUPPLIER

GARTNER

Reliable Service

- Fixed BOM solution
- Longevity of supply, EOL & LTB notice
- Manufacturing in Taiwan protects IP

Trustworthy Supplier

- A global-scale service and maintenance system
- Responsive local FAE technical support
- 24/7 flexible and quick delivery service
- Complete RMA system

IoT Applications

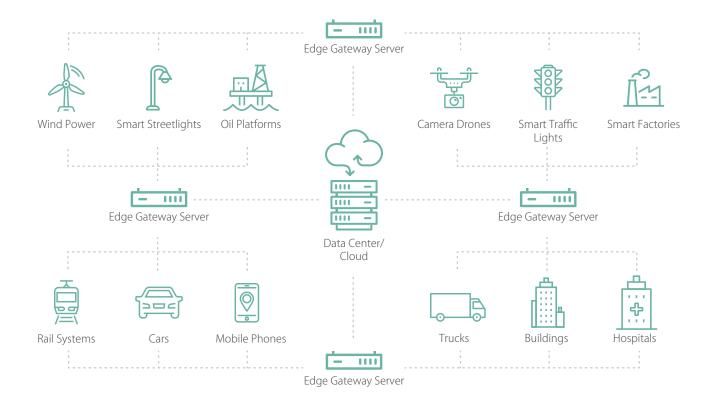
Introduction

The age of the Internet of Things isn't approaching – it's already here. The IoT industry is already seeing innovative developments such as Industrial Internet of Things (IIoT) and Artificial Intelligence of Things (AIoT). As IoT pivots from centralized cloud storage to an edge computing architecture, Apacer remains a crucial supplier of storage devices for IIoT and AIoT applications.

AloT is less a new industry than it is the combination of pre-existing industries. Data has taken center place as the most important asset, highlighting the importance of memory and storage devices. Beyond storing data, companies will need to rethink how they integrate and analyze data to get the best return on their investment in IoT, while maximizing the benefits of smart storage. Both challenges and business opportunities present themselves. Apacer is here to help you overcome the challenges and take advantage of the opportunities.

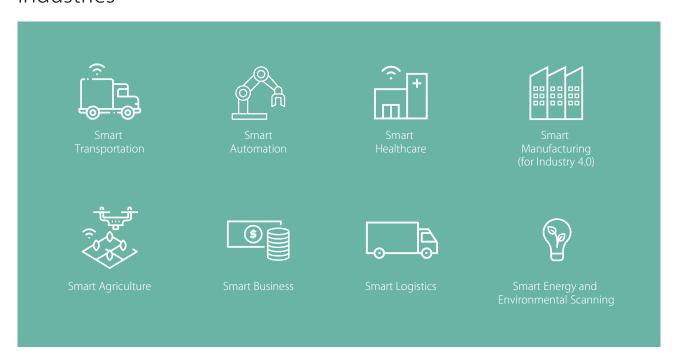
Overview

According to the latest research report by the market research firm MarketsandMarkets, the global Industrial Internet of Things (IIoT) market reached about US\$64 billion in 2018. It is expected to grow to US\$91.4 billion in 2023. Certainly there are a lot of opportunities for manufacturers to creatively take control of their own share of this growing industry.



IoT Applications

Industries



Challenges and Requirements

Data integrity is crucial

In order to facilitate constant improvement in the field of IoT, data must be gathered and analyzed to identify and correct any issues that arise. Apacer uses the latest in redundant protection technology to ensure that data integrity is as high as possible.

Encryption protects against intrusion

Smart devices in an IoT system need to be able to communicate with each other while still remaining protected from unwanted intrusions by hackers. Apacer offers SSDs with AES 256-bit encryption to ensure that even if the hardware is stolen or lost, hackers are prevented from accessing the data.

Strong enough to survive

IoT devices need to function smoothly even in challenging real-world conditions. Apacer's storage solutions can be protected by a variety of advanced technologies to make them more resilient to shocks and vibration. Employing underfill technology makes our products that much tougher.

Featured Technologies for IoT Applications

No matter where an IoT device is incorporated into a system, it needs to gather and store data for later analysis. Both the quantity and quality of data that is being gathered are constantly growing. Manufacturers are looking for robust embedded solutions for data storage.

Apacer's Industrial SSD team has more than 20 years of experience in the embedded storage hard drive industry. We focus on designing and manufacturing solutions designed to deliver high performance, high reliability and top quality in the IoT industry to provide complete solutions and help our customers build reliable, flexible and low-cost systems.

Extreme Environments



- · Wide Temperature
- · Underfill
- · Thermal Throttling
- · Conformal Coating
- · Anti-sulfuration
- · Nano Coating

Data Security



- · TCG Opal 2.0
- CoreEraser
- · AES Encryption
- · Write Protect

Data Integrity



- · Page Mapping
- End-to-end Data
 Protection
- · DataRAID™
- · CorePower

Value-added Application



Double-barreled Solution

- · CoreAnalyzer2
- · SSDWidget 2.0

Extreme Environments

loT devices need to be tough enough to operate smoothly even in a challenging environment. They are threatened by vibration, shock and wide temperature swings. Apacer offers a variety of technologies which can greatly reduce the wear and tear on storage, meaning devices with Apacer memory will have longer operating lives.



Wide Temperature

Apacer Industrial SSDs can operate at temperatures as low as -40°C and as high as 85°C, giving them greater flexibility than most.



Thermal Throttling

Thermal throttling ensures that a device's temperature stays within temperature limits through the use of drive throttling, i.e. reducing the speed of the drive when the device's temperature reaches the threshold. This prevents overheating, guarantees data reliability, and prolongs the product's lifespan.





Anti-sulfuration

Anti-sulfuration memory modules are mainly used in equipment exposed in highly contaminated environment.

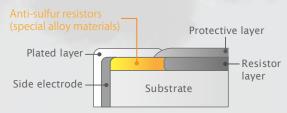
- · World's first anti-sulfuration memory modules
- · Solves corrosion problems effectively and increases overall system lifespan
- Ensures product reliability and durability
- · Widely recognized and awarded patents in many countries

Widely recognized and awarded patents

| | Date | No. |
|--------|-----------|----------------|
| China | 2019/3/1 | 201610348460.2 |
| USA | 2017/4/11 | US9,622,337 |
| Taiwan | 2017/9/11 | 1598878 |

Apacer's anti-sulfuration technology

Resistor construction



Apacer has been awarded patents for its anti-sulfuration memory, which prevents sulfur corrosion problems.



Underfill

Apacer provides underfill technology to increase product reliability and resistance to various thermal and mechanical shocks.

- · Strengthens the solder joints between solder balls and printed circuit board
- · Increases the product's resistance against shock and vibration
- · Reduces thermal stress damage
- · Complies with MIL-STD-810G shock and vibration requirements
- · Increases product reliability and lifespan





Conformal Coating

Enhances reliability of products by applying coatings on the surface of printed circuit boards. The protective film can safeguard devices from dust ingression and liquid immersion.

- Uses automated spraying to maintain precise coating thickness
- · Enhances product reliability
- · Prolongs SSD and DRAM modules lifespan



Nano Coating

The IP57 waterproof and dustproof Nano Coating (parylene conformal coating) solution is especially ideal for SSD modules as it provides invulnerable protection for the components on the devices.

| | Conformal Coating | Nano Coating |
|---------------|-----------------------------------|-------------------------------------------|
| Protection | Dust, moisture, fungus, corrosion | Dust, moisture, fungus, corrosion IP57 |
| Product | Module type w/o housing | Module type w/o housing |
| Cost | \$ | \$\$\$ |
| Additional LT | 14 Working-days | 14 Working-days |

Data Security

Nowadays, almost everything can be connected to the Internet, and all connected devices will have security issues. If a network is invaded by a hacker, personal or company information can be put at risk. Apacer has prioritized data security with these conditions in mind.



TCG Opal 2.0

Advanced encryption mechanism for data security

Apacer has stepped in with TCG Opal-compliant SSDs as the demand for more invincible data security solutions gives self-encrypting drives (SEDs) a strong foothold in the industrial SSD market.

- · AES 256-bit encryption
- · 100 % hardware encryption
- · Fast data encryption

- · Pre-boot authentication
- · LBA range assignment



Hardware-based AES Encryption

AES 256-bit encryption is an extremely high encryption standard. To brute-force it would take literally millions of years, so it has been adopted by many governments and defense contractors over recent years.



CoreEraser

The CoreEraser comes in three types of block sanitizations and can be implemented through software command or hardware architecture.

· Quick Erase:

Eliminates FAT (File Allocation Table) and the MBR (Master Boot Record) in LBA.

· Full Erase:

Erases all contents of MBR and FAT as well as user and free blocks.

· Mil Erase:

Sanitizes the MBR and FAT as well as user and free blocks by erasing the blocks, overwriting with random data, then verifying. Mil Erase supports a variety of a variety of standards:

- · NSA 9-12
- · USA-Army 380-19
- · DoD 5220.22-M
- · USA Navy NAVSO P-5239-26
- · NSA Manual 130-2
- · NISPOMSUP Chap 8, Sect. 8-501
- · USA-AF AFSSI 5020
- · IREC (IRIG) 106



Write Protect

Write Protect can prevent drives from unauthorized data write via a hardware switch/pin or vendor software command.







b. Pin Configuration



c. Slide Switch



Data Integrity

With the architectural framework for the Internet of Things (IoT) rapidly maturing, industrial automation, medical care, and in-vehicle devices have become the focus of future developments in the industrial control market. The application of random access data is also gradually increasing. Different read/write rates to the drive usage will affect SSD's lifespan. Therefore, critical SSD technology must evolve to solve system application problems to effectively improve SSD performance and lifetime.



Page Mapping

Page mapping is an advanced flash management technology which distributes the data into flash pages to allow the data to be evenly written. This way, random access speed will be increased. Also, it reduces the block erasing frequency.



Data RAID

The Apacer DataRAID™ algorithm applies an additional level of protection and error-checking. Using this algorithm, a certain amount of space is given over to aggregating and resaving the existing parity data used for error checking. So, in the event that data becomes corrupted, the parity data can be compared to the existing uncorrupted data and the content of the corrupted data can be rebuilt.



End-to-end Data Protection

Apacer's End-to-End Data Protection is a feature implemented in Apacer SSD products that extends error control to cover the entire path from the host computer to the drive and back, and ensure data integrity at multiple points in the path through error-checking techniques including CRC, ECC and DataRAID™ to enable reliable data transfer.



CorePower

Apacer's hardware-based technology is designed to prevent data loss and ensure the stability of data transmission during a power outage by implementing backup power supply that allows sufficient time to move all cached data to NAND flash.





Backup Power

- SSD will stop receiving host commands
- Detect IC will inform controller to move all the cached data into NAND
- Capacitors start working backup power supply



Value-added Application

Double-barreled Solution



Apacer's Double-barreled Solution extends SSD lifespans, and is comprised of CoreAnalyzer2 and SSDWidget 2.0. CoreAnalyzer2 helps determine which SSD and firmware are most suitable for a customer's application, and SSDWidget 2.0 allows for customers to remotely monitor SSD status in real-time on smartphones or other connected devices, via their private server.





CoreAnalyzer2

CoreAnalyzer is an exclusive, analytic data-behavior technology integrated with Apacer's SSD products. By collecting and analyzing data from a customer's host system, it can help customers analyze their usage behavior so they can choose the best-suited SSD for their application.

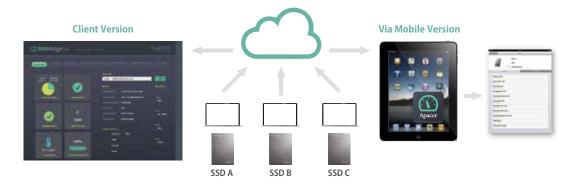




SSDWidget 2.0

Intelligent and comprehensive monitoring and maintaining software

This program features advanced monitoring that allows users to get more detailed read and write records for further use-behavior analysis. The SSD self-test and performance optimization are also included.



Success Story - They Chose Apacer



The Customer and the Application: Offshore Oil Drilling

Our customer maintains and operates an offshore oil drilling platform located near Ireland. Due to the nature of offshore oil drilling, there were many challenges they faced in terms of day-to-day operations.



Challenges

An offshore oil drilling platform can be a dangerous place to live and work. Even a small malfunction could lead to a fire, an explosion or even extensive pollution. So the failure of a crucial component is something that must be prevented at all costs. And since power is supplied to the platform via an underwater cable, voltage can be unstable at times.

In addition to this, many oil workers live on the mainland and travel to an offshore rig by boat, so there are logistical challenges especially when the weather is poor. The dangerous nature of oil drilling means that salaries are often extremely high, and since the industry is unionized, overtime or weekend pay structures can be extremely costly to management.

What's more, certain parts of an offshore drilling platform have environments that are high in sulfur, which can corrode certain electronic components at alarming rates.

Solutions and Technologies

Our customer asked us if we could provide a SSD solution that was protected against sulfuration. After careful consideration, we recommended certain products which incorporate patented technologies that resist sulfuration. Unlike some of our competitor's modules where the silver components are simply covered with sulfur-resistant materials, our modules actually include special alloys in place of silver that sulfur cannot damage.

And to help the customer deal with the logistical challenges of reaching the oil rig to perform regular maintenance, we suggested that they take full advantage of our SSDWidget2.0 software. They set up a private server where all their Apacer SSDs could regularly upload their current status, then installed apps on their engineers' phones and computers so that their engineers could monitor the health of the SSDs remotely. By using this software to anticipate the end of an SSD's operational lifetime, the engineers could replace older modules before they failed. This meant both greater data integrity and less overtime due to unscheduled maintenance trips from the mainland to the oil rig.

Results and Benefits

The client reported that in the first year of using Apacer's SSDs, they logged significantly less overall SSD failures due to sulfuration. They also noticed a considerable reduction in overtime and manpower costs thanks to the remote SSD monitoring provided by SSDWidget2.0. Currently, we are in the process of collaborating with them on a custom order for even more resilient SSDs for use in future oil-drilling projects.





Longevity

Fixed BOM solution, EOL & LTB notice



Strong customization capabilities

Strong HW/FW engineering know-how



Service

Real-time and responsive after-sales service

Apacer's Strengths











Industrial solutions for IoT applications

Value-Added Application

Double-barreled Solution

- · CoreAnalyzer2
- · SSDWidget 2.0

Longevity

Fixed BOM supportUnique S/N for RMA tracking

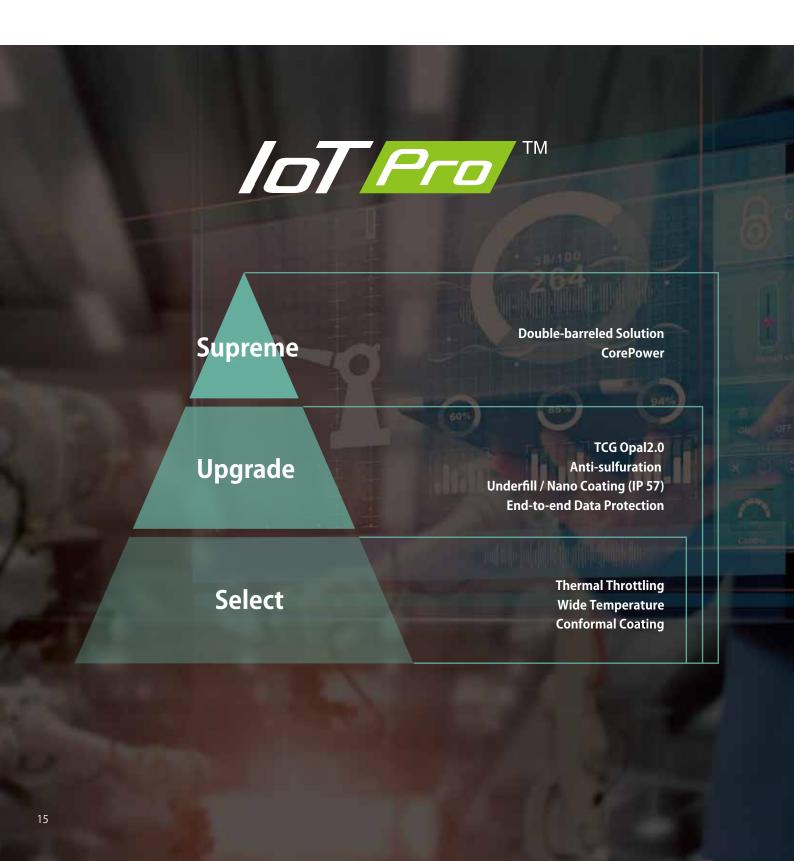
Strong R&D and customization capabilities

Apacer's Premium Package: IoTPro™

A Tailor-made Technology Set for IoT Applications

Apacer has developed a tailor-made technology set, IoTPro™, to meet the multi-faceted requirements of IoT applications and help customers find the right solutions, further simplifying the process of implementation.

IoTPro™ is classified into three levels based on customers' requirements and Apacer's strong industry background.



2.5" SATA SSD



M.2 2280 & M.2 2242



mSATA MO-300/ Industrial SD/ Industrial microSD/ uSSD



Wide Temp. ECC SODIMM





| Model | DDR4 Wide Temp. ECC SODIMM | DDR3 Wide Temp. ECC SODIMM |
|-----------------------|-------------------------------------------------------------|--------------------------------------------------------|
| Module Type | Wide Temperature ECC SODIMM | Wide Temperature ECC SODIMM |
| Memory Technology | DDR4 | DDR3 |
| Frequency | 2133/2400/2666 | 1066/1333/1600 |
| Density | 4G/8G/16G | 2G/4G/8G |
| Voltage | 1.2v | 1.5v/1.35v |
| Pin Count | 260-Pin | 204-Pin |
| Width | 72-Bit | 72-Bit |
| PCB Height | 1.18" | 1.18" |
| Operation Temperature | TC=-40℃ to 85℃ | TC=-40°C to 85°C |
| Value-Added | To Middle Temperature Sensor Good Finger Uniderfill Couling | Wide Temperature Sensor Cade Finger Unidential Causing |

Wide Temp. SODIMM









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|-----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Model | DDR4 Wide Temp. SODIMM | DDR3 Wide Temp. SODIMM | DDR2 Wide Temp. SODIMM | DDR Wide Temp. SODIMM |
| Module Type | Wide Temperature SODIMM | Wide Temperature SODIMM | Wide Temperature SODIMM | Wide Temperature SODIMM |
| Memory Technology | DDR4 | DDR3 | DDR2 | DDR |
| Frequency | 2133/2400/2666 | 1066/1333/1600 | 533/667/800 | 266/333/400 |
| Density | 4G/8G/16G | 1G/2G/4G/8G | 512M/1G/2G | 512M/1G |
| Voltage | 1.2v | 1.5v/1.35v | 1.8v | 2.5v/2.6v |
| Pin Count | 260-Pin | 204-Pin | 200-Pin | 200-Pin |
| Width | 64-Bit | 64-Bit | 64-Bit | 64-Bit |
| PCB Height | 1.18" | 1.18" | 1.18" | 1.25" |
| Operation Temperature | TC=-40°C to 85°C | TC=-40°C to 85°C | TC=-40°C to 85°C | TA=-40°C to 85°C |
| Value-Added | | | 30µ 🖳 🗓 | 1 30μ 1 1 1 1 1 1 1 1 1 1 |

VLP ECC UDIMM

| | | (Page 1977) |
|-----------------------|--------------------|--------------------|
| Model | DDR4 VLP ECC UDIMM | DDR3 VLP ECC UDIMM |
| Module Type | VLP ECC UDIMM | VLP ECC UDIMM |
| Memory Technology | DDR4 | DDR3 |
| Frequency | 2133/2400/2666 | 1066/1333/1600 |
| Density | 4G/8G/16G | 1G/2G/4G/8G |
| Voltage | 1.2v | 1.5v/1.35v |
| Pin Count | 288-Pin | 240-Pin |
| Width | 72-Bit | 72-Bit |
| PCB Height | 0.738" | 0.738" |
| Operation Temperature | TC=-0°C to 85°C | TC=-0°C to 85°C |
| Value-Added | Tremed Sensor 30µ | Thermal Sensor |

VLP ECC SODIMM



| Model | DDR4 VLP ECC SODIMM |
|-----------------------|---------------------------------------------|
| Module Type | VLP ECC SODIMM |
| Memory Technology | DDR4 |
| Frequency | 2133/2400/2666 |
| Density | 4G/8G |
| Voltage | 1.2v |
| Pin Count | 260-Pin |
| Width | 72-Bit |
| PCB Height | 0.7" |
| Operation Temperature | TC=-0°C to 85°C |
| Value-Added | 130µ 1 2 1 2 1 301 1 1 1 1 1 1 1 1 1 |

Anti-Sulfuration SODIMM





| Model | DDR4 Anti-Sulfuration SODIMM | DDR3 Anti-Sulfuration SODIMM |
|--------------------------|----------------------------------|--------------------------------|
| Module Type | Anti-Sulfuration SODIMM | Anti-Sulfuration SODIMM |
| Memory Technology | DDR4 | DDR3 |
| Frequency | 2133/2400/2666 | 1066/1333/1600 |
| Density | 4G/8G/16G | 1G/2G/4G/8G |
| Voltage | 1.2v | 1.35v/1.5v |
| Pin Count | 260-Pin | 204-Pin |
| Width | 64-Bit | 64-Bit |
| PCB Height | 1.18" | 1.18" |
| Operation Temperature | TC=0°C to 85°C / -40°C to 85°C | TC=0°C to 85°C / -40°C to 85°C |
| Value-Added | 30µ Junderfill Conformal Costing | 30µ Januaril Contornal Costing |



About Apacer

Apacer is a global leader in digital storage solutions devoted to innovative storage technology and services. After 20 years in the industry, we remain dedicated to our belief in "persistence in doing the right things." Our core values, as always, continue to revolve around reliability and innovation.

The company focuses on embedded applications for a variety of vertical markets, including military, medical, gaming, and industrial, and has become an integration expert in digital storage, innovative applications, and value-added services. Apacer is known for its advanced technologies and product quality and was ranked by Gartner as the top industrial SSD supplier for five consecutive years, from 2012 to 2016. In addition, Apacer is committed to making a positive impact on societal issues and has joined the **Responsible Business Alliance (RBA)**, which is formerly known as Electronic Industry Citizenship Coalition (EICC), a coalition promoting **corporate social responsibility (CSR)** within the global electronics supply chain. We believe that the success of a corporation is marked not by profit but by how we benefit others, whether by caring for the environment or making contributions to society.



Compliance and Associations







Global Presence

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